

Funds Industry Update

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JFA

JERSEY
FUNDS
ASSOCIATION

A silhouette of two hikers on a rocky mountain peak. One hiker is standing and reaching out to assist the other, who is climbing. The background shows a vast, hazy mountain range under a warm, orange-brown sky, suggesting a sunset or sunrise. The overall mood is one of perseverance and teamwork.

“Resilience & Adaptation”

Agenda

- Setting the Scene
 - Market Snapshot
 - Challenges
 - Opportunities
 - Future Growth
 - Q&A
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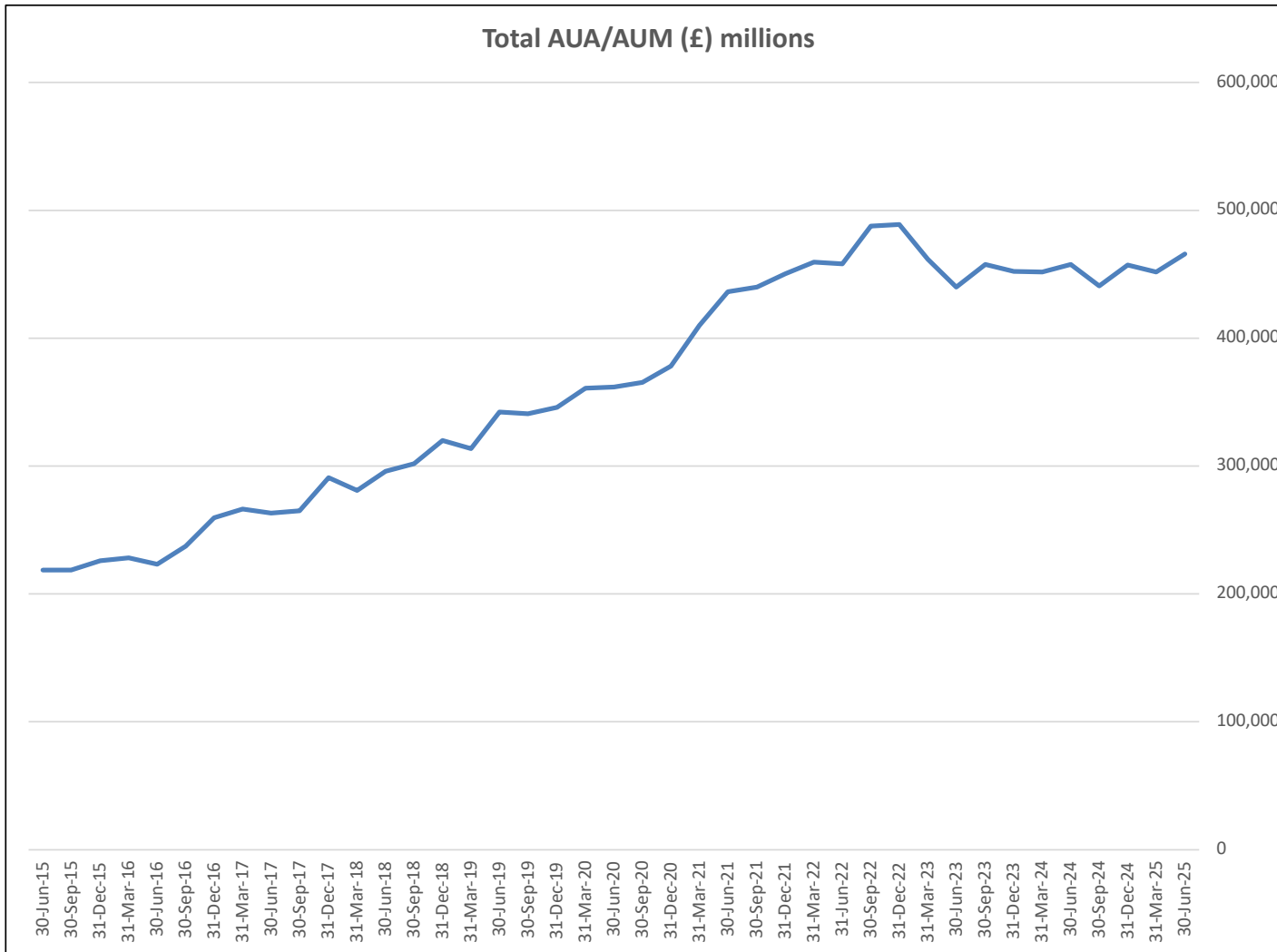
Setting the Scene

- Jersey is a truly global IFC that supports global capital flows
- Jersey is a domicile of choice for emerging and mid-market fund managers
- We provide focused solutions for larger fund manager, including parallel funds, portfolio, co-invest and carry vehicles
- Complexity is welcome

Jersey Funds 2025 Snapshot

Resilience

- £552+ billion AUA/AUM
- 5% growth year-on-year
- 1,300+ regulated and private investment funds
- Alternative investments represents about 89%
- 650+ TCBs/FSB businesses totaling 6,500+ servicing investment funds in Jersey
- Jersey is still home to many “Mega-Funds”
- 240 AIFMs, 448 funds marketing to EEA



Regulated Funds

- AUA/AUM has doubled in Jersey over 10 years - growing £247b

Jersey Private Funds

- 1,487 private funds authorised since 2017
- AUA/AUM for JPFs add another £86.7b



RELEVANCE

What do Investors want?

1. Reputation
2. Suitability of regulations
3. Easy Investor Onboarding (AML/KYC)
4. Cost of doing business
5. Tax Efficiency
6. Service standards (?)

Current Challenges

Rising costs – Declining Differentiation

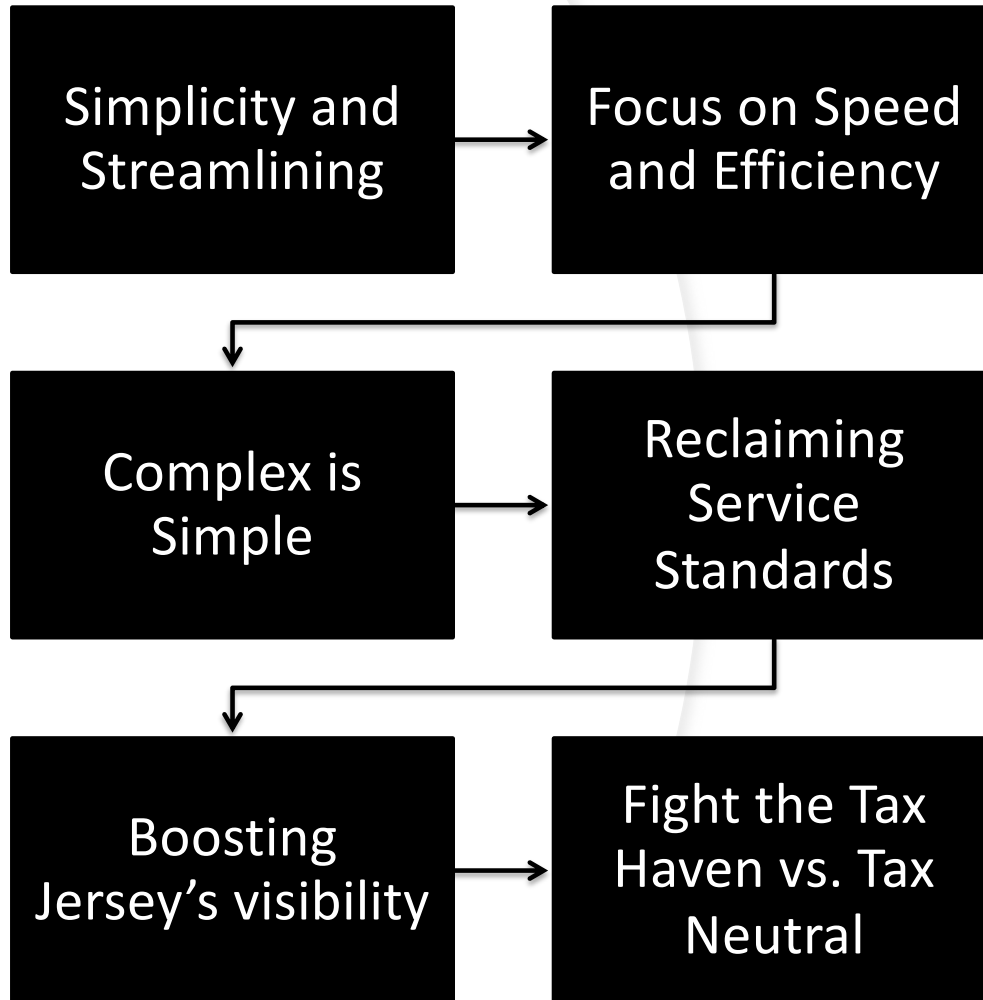
Lack of EU Passport

Perception vs. Reality

Too complex?

Declining Service Standards

Friction



Opportunities: Adaptation

Adaptation

Jersey Private Funds

- No investor limit
- 24 hour authorisation
- Listings now permitted
- Wider investor eligibility



The Art of the Possible

Adaptation

- Re-vamp and simplify our Funds regimes
- Simplification of our AML regime
- Ease the red-tape of doing business
- Reduce friction (COBO and SBPP)
- Innovation & technological solutions for all service providers

Future Growth?

1. Jersey Private Funds
2. Emerging and Mid-Market Managers
3. Open and evergreen funds
4. Focused solutions for Large Fund managers
5. Expansion of our Servicing Geographies
6. Sophisticated Retail
7. Defensive Play: Innovation in Fund Administration (AI)
8. Virtual / Digital Assets

Questions?

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